

Your Opportunity to Flourish

Discovering Consensus (LS2)

The Transformational Leadership Skills Program:

Leaders make tomorrow different from today by conscious intention. Leadership happens throughout organizations, not just at the top. Everyone has a leadership horizon and everyone can increase it. How big your leadership horizon gets depends on the leadership skills you have and exercise. TLS is a program of sharing and learning with experts. It enhances your skills for engaging in leadership activities and producing leadership results. All training includes one hour of telephone coaching to get you launched after the course.

This Learning Module: Discovering Consensus (LS2)

In the context of leadership skills consensus does not mean agreement; it means discovering a "body of common understanding" shared by participants in a discussion. There is no doubt that in any meeting on any subject there is a consensus. That's a given. The trick is to discover it. This learning module teaches people how to do just that. One of the most satisfying outcomes of a discussion or a meeting is that the people involved discover their consensus.

Do you need to:

- Lead groups to consensus?
- Make meetings more productive?
- Focus a diverse group's energy on its common understanding?
- generate confidence and "esprit de corps"?
- use creativity to maximise productivity?

If the answer to any of the above is YES then you need Discovering Consensus.

Discovering Consensus is the second cornerstone for the TSL Program. This learning module teaches an effective step by step process to discover consensus without reducing diverse points of view or conflicting opinions to forced agreement. Learn how to generate buy-in so that implementation of outcomes becomes a natural follow through.

Discovering Consensus:

- Used for finding common understanding;
- Engages the participation of each group member;
- · Focuses and articulates the group's consensus;
- · Builds an effective team partnership; and
- Enables you to facilitate large groups.

A one-day learning module Prerequisites: LS1

Who should participate in this learning?

Anyone who cares that tomorrow should be better than today and is willing to make it so. It is particularly valuable for middle to senior level managers in business and industry, government and social organizations. Supervisors, executive directors, managers, professional facilitators, private consultants, training managers, educators, community specialists, health practitioners, concerned citizens.

Benefits:

- Motivate and inspire yourself and others;
- Welcome and recognize all contributions;
- Create larger information rich patterns;
- Deal with polarization, tension, diversity;
- Increase efficiency and effectiveness;
- Save time and therefore money.

Second prerequisite for the TSL program.

Cost:

\$495.00 +\$34.65 GST total = \$529.65 [breaks and lunch included]

Contact: John Maskell at (613) 232-8868 **e-mail:** john.maskell@leadershipinstitute.ca **online:** www.leadershipinstitute.ca

Earlybird discount applies.